

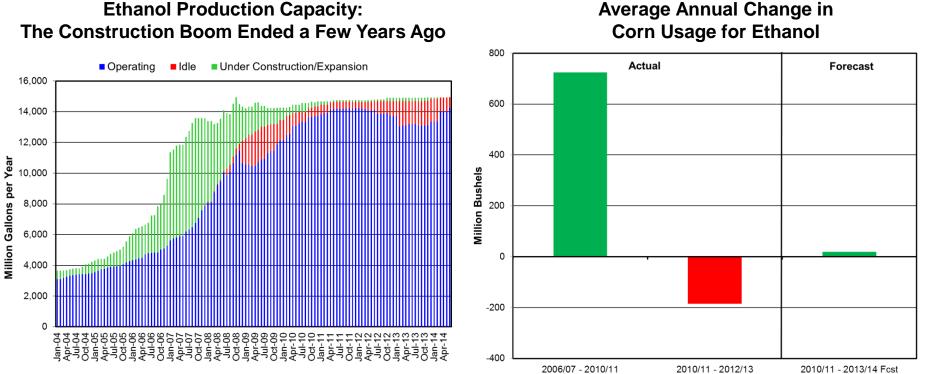
FOOD vs. FUEL: *"FIGHTING YESTERDAY'S WAR"*

Presented to: The Congressional Black Caucus

Scott Richman Senior Vice President

June 20, 2014

Debating the Effect of Ethanol on Food Prices Is "Fighting Yesterday's War"



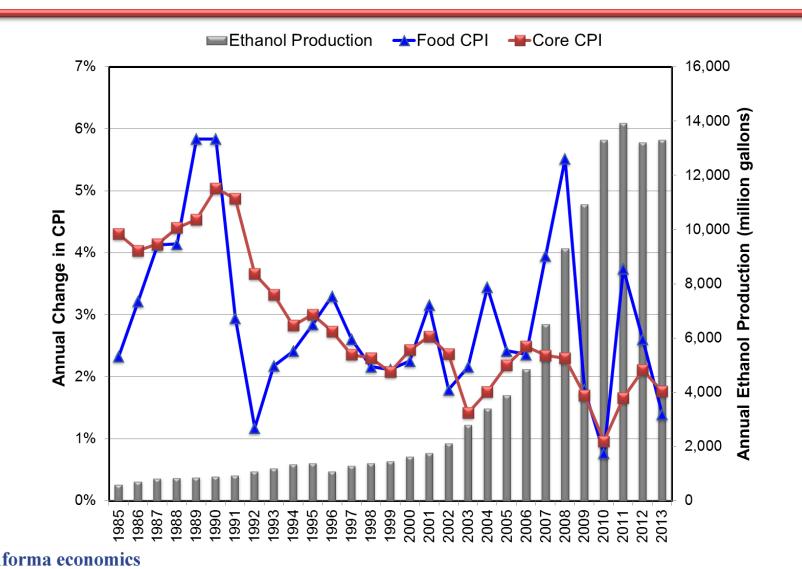
Average Annual Change in



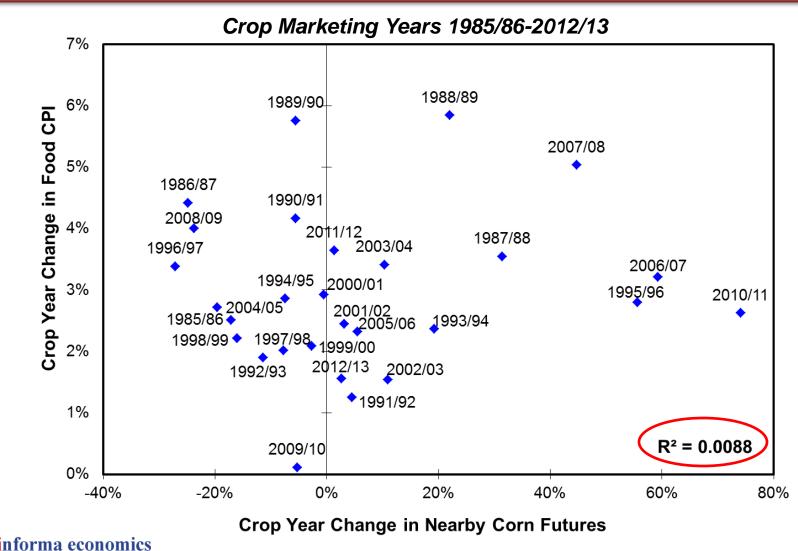
THE REARVIEW MIRROR: What Caused Increases in Food Prices?



Quick Perspective: Year-to-Year Change in the Food CPI Compared to the Core CPI

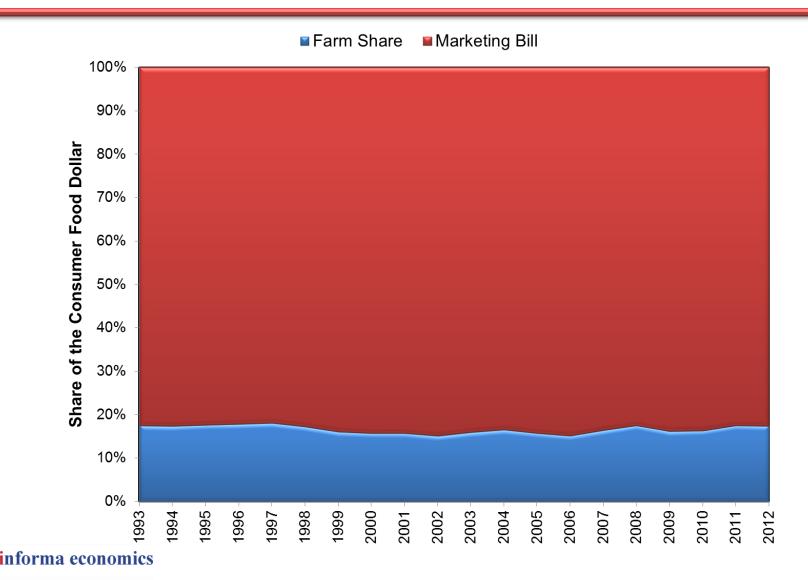


Little Long-Term Relationship Between Corn Prices and Consumer Food Prices



5

Components of the Consumer Food Dollar: Farm Share vs. "Marketing Bill"



Meat Price Spreads Have Expanded Significantly Over Time

Beef - farm-wholesale Beef - wholesale-retail Pork - farm-wholesale Pork - wholesale-retail 300 300 250 250 Price Spreads (cents/lb) Price Spreads (cents/lb) 00 100 00 50 50 0 0 Jan-85 Sup-85 Jul-87 Jul-87 Jul-87 Jul-92 Jul-92 Jul-92 Sep-96 Jul-97 Sep-96 Jul-97 Sep-96 Jul-97 Sep-00 Jun-00 Sep-01 Jul-02 Sep-01 Jul-02 Sep-01 Jul-02 Sep-01 Jul-02 Jul-02 Jul-07 Jul-97 Jul-98 Jul-98 Jul-98 Jul-99 Jul-99 Jul-99 Jul-99 Jul-90 Jul-99 Jul-90 Jul-92 Jul-90 Jul-92 Ju Jan-85 Sep-86 Jul-87 Jan-90 Jan-90 Nov-90 Sep-91 Jul-97 Jul-97 Jan-00 Jan-00 Sep-96 Jul-07 Jul-02 Jan-02 Sep-06 Jan-03 Jan-04 Jan-03 Jan-04 Jan-04 Jan-03 Jan-04 Jan-04 Jan-04 Jan-04 Jan-04 Jan-04 Jan-04 Jan-04 Jan-05 Jan-04 Jan-05 Jan-06 Jan-05 Ja May-03 Mar-04

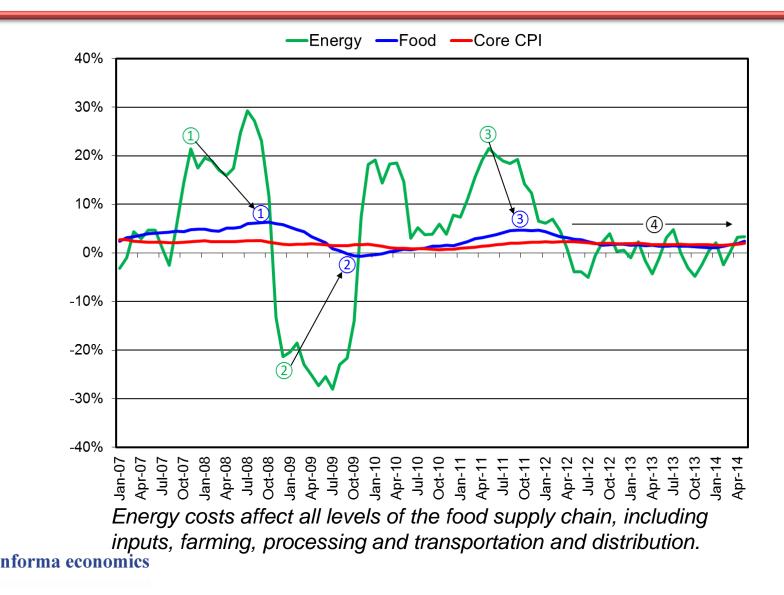
Pork Price Spreads

Margin compression within the livestock/poultry/meat value chain – including at the producer level – has limited the impact on consumer food prices from higher feed costs and drought-reduced cattle inventories.



Beef Price Spreads

Do Changes in Energy Prices "Lead" Changes in Food Prices?

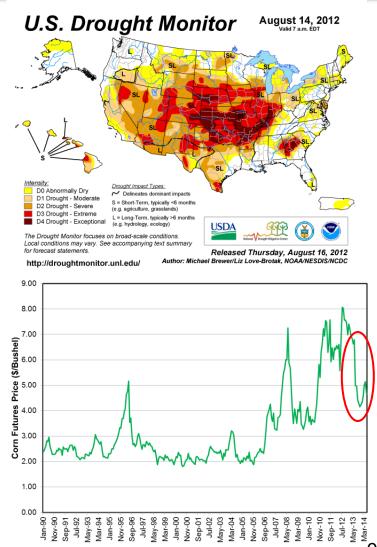


Ethanol Has Not Even Been the Sole Driver Of Corn Prices, Much Less Food Prices

- Drivers of corn prices at various times since 2006:
 - Ethanol production growth;
 - Reduced corn acreage (2006);
 - Below-trend yields;
 - Severe domestic drought;
 - Foreign drought (record U.S. exports);
 - Delayed planting;
 - Record corn crop;

forma economics

- Skyrocketing crude oil prices;
- Falling crude oil prices; and
- Livestock/poultry developments (tend to occur more slowly).



THE ROAD AHEAD



Good Start to the 2014 Corn Crop Provides Further Downside Potential for Corn Prices

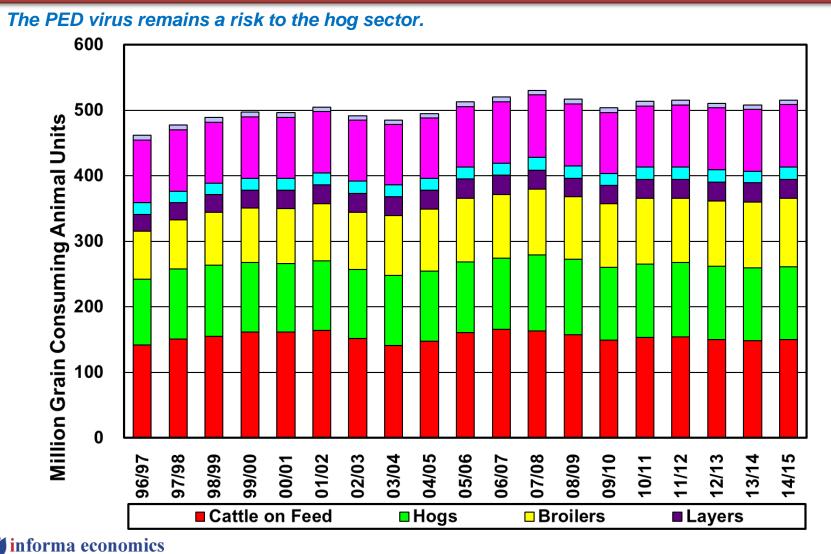
USDA Informa **Million Acres** The second secon 10-Yr Range 5-Yr Average -2012 **-**2013 --2014 18-11/24

Corn Planted Acreage

Corn Crop Condition Index



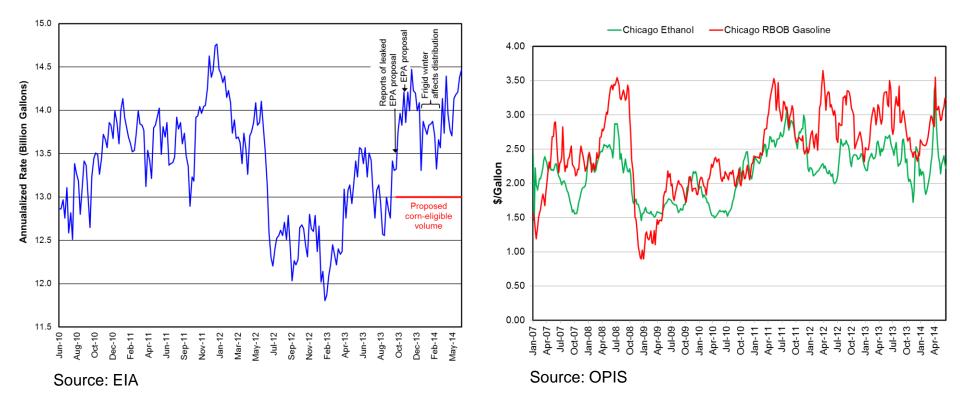
Livestock and Poultry Numbers, Expressed as Grain Consuming Animal Units



Despite EPA Proposal, Ethanol Production Strong. Low Prices vs. Gasoline Save Consumers Money.

Weekly Ethanol Production

Ethanol Price vs. Gasoline





CONCLUSIONS



Conclusions

• Ethanol is a convenient target but has not been the sole driver of:

- Corn price changes;
- Recent livestock sector difficulties; or
- Especially consumer food price increases.
- Not saying that ethanol has had absolutely zero impact.
- Corn inventories have been replenished.
- Meat prices will take time to subside:
 - Beef:
 - □ Cattle inventories already reduced due to high feed prices and Southern Plains drought.
 - □ Biological lag will take time for cattle numbers to recover and beef prices to subside.
 - Pork: Rebound in hog production affected by PED virus. Uncertain future impact.
- It's time for the ag, livestock/poultry, food and energy sectors to **look ahead**.
 - Suild-out of corn-based ethanol production capacity is essentially done.
 - ♦ The portion of RFS2 for which corn-based ethanol is eligible is capped after next year.
 - ♦ Good prospects for a large 2014 corn crop.