2015 U.S. ETHANOL CO-PRODUCT EXPORTS AND IMPORTS

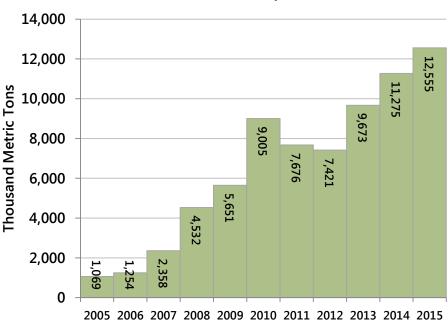
STATISTICAL SUMMARY



2015 U.S. DISTILLERS GRAINS EXPORTS



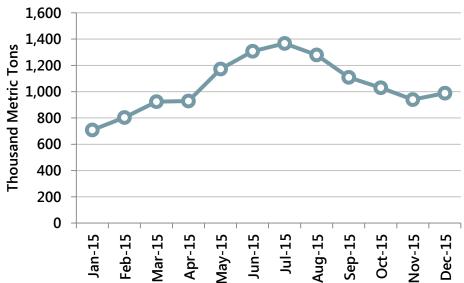
Annual U.S. Distillers Grains Exports, 2005-2015



U.S. exports of distillers grains (DG)—a co-product of dry mill ethanol production—set a new record of 12.56 million metric tons (MMT) in 2015, up 11% from 2014 and more than double the amount exported in 2009. U.S. exports shipped to 45 countries on five continents last year, demonstrating the global reach of American-made DG.

2015 Monthly Distillers Grains Exports

Monthly exports in 2015 followed **normal** seasonal patterns, with outbound shipments peaking in the summer months and receding in the winter. A new monthly export record of **1.37 MMT** was established in July.

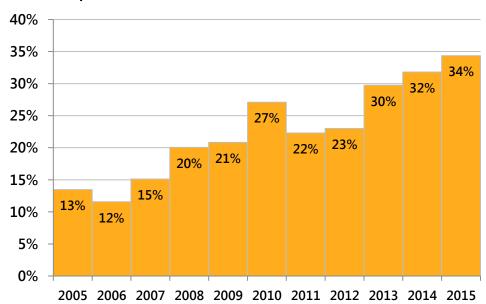


2015 U.S. DISTILLERS GRAINS EXPORTS

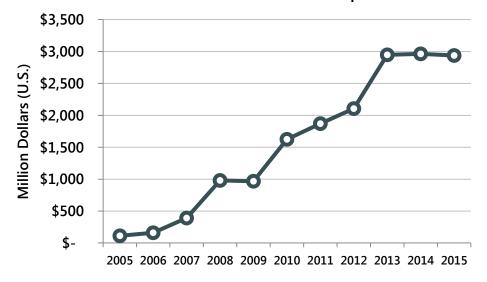


Export Share of U.S. Distillers Grains Production

An estimated **34%** of U.S. DG production was exported in 2015, meaning one out of every three tons produced was shipped to foreign markets. This was **up slightly** from 32% in 2014 and 30% in 2013.



Value of U.S. Distillers Grains Exports

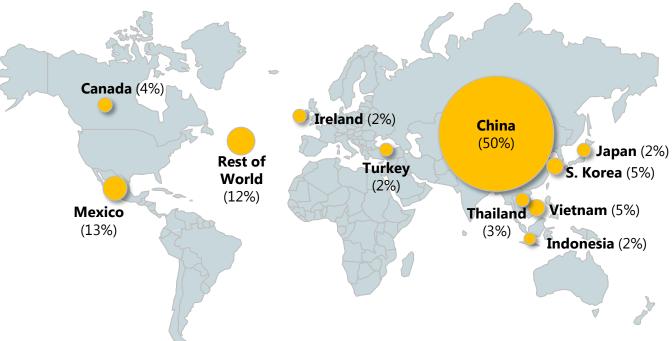


U.S. DG exports were valued at **\$2.94 billion** in 2015, **down 1%** from 2014 but triple the value of 2009 exports. Export prices averaged **\$234 per MT**, down **11%** from the 2014 average price of \$263 per MT.

U.S. DISTILLERS GRAINS EXPORTS: TOP MARKETS



Top Markets for U.S. Distillers Grains Exports in 2015



Country	2015 Total	2014 Total	Change
	Thousand MT		%
China	6,297	4,332	31%
Mexico	1,649	1,578	4%
Vietnam	660	639	3%
S. Korea	644	690	-7%
Canada	512	457	11%
Thailand	401	363	9%
Ireland	248	261	-5%
Japan	241	488	-102%
Indonesia	228	284	-25%
Turkey	208	486	-134%

DG export volumes to the Top 10 markets in 2015 are shown in the table at left, along with a comparison to 2014 volumes.

China received exactly 50% of 2015 exports, while Mexico (13%), Vietnam (5%), and South Korea (5%) were other top markets. Five of the top 10 markets experienced growth over 2014 levels, while the other five saw slippage

U.S. DISTILLERS GRAINS EXPORTS: SHIFTING MARKETS

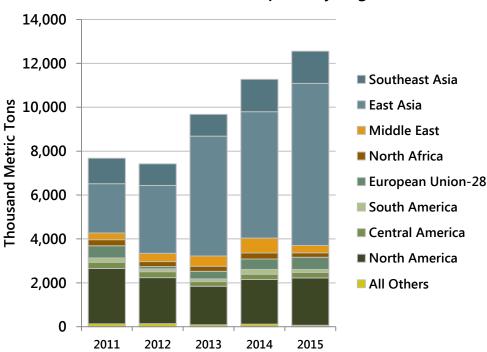


U.S. Distillers Grains Exports by Region

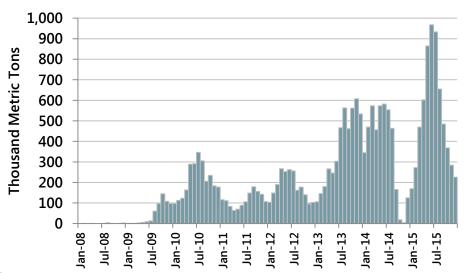
Increased demand in

East and Southeast

Asia continued to fuel
growth in DG exports
in 2015. Meanwhile,
demand in North
America and the
European Union has
rebounded slightly
from the lows
experienced in 2013.



Monthly U.S. Distillers Grains Exports to China

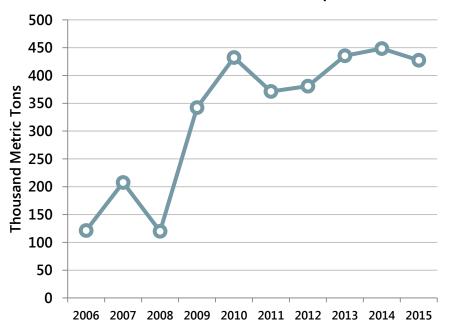


While China remained the top market for U.S. DG exports in 2015, it also remained the **most volatile**. China's initiation of a second anti-dumping investigation against U.S. DG in late 2015 led to a decline in exports and put a **cloud of uncertainty** over the future of U.S. exports to the world's second-largest economy.

2015 U.S. DISTILLERS GRAINS IMPORTS



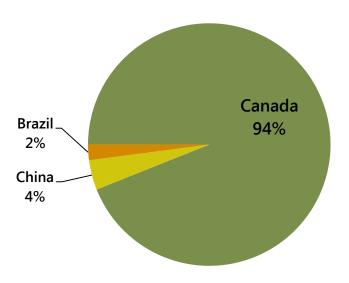
Annual U.S. Distillers Grains Imports



U.S. livestock and poultry feeders imported **427,400 MT** of DG in 2015, **down 5%** from the 2014 record import total. U.S. DG imports were equivalent to just **3%** of DG exports.

2015 Top Suppliers of U.S. DG Imports

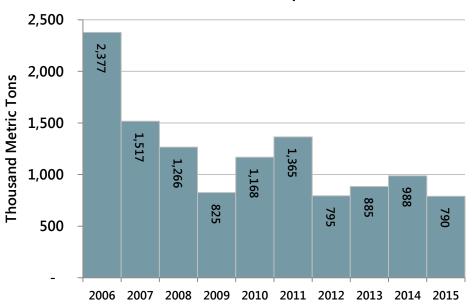
Canada was again the top supplier of U.S. DG imports in 2015, shipping 401,552 MT to the United States. China and Brazil were the only other two DG exporters to the U.S. market in 2015.



2015 U.S. EXPORTS OF OTHER CO-PRODUCTS



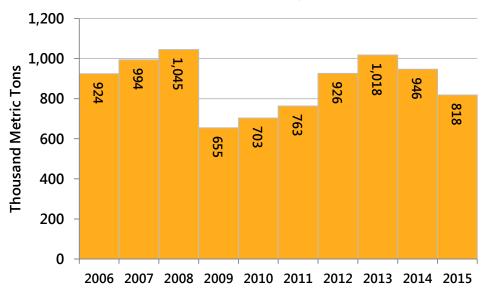
Annual U.S. Corn Gluten Feed Exports, 2006-2015



U.S. exports of **corn gluten feed (CGF)**—a coproduct from wet mill ethanol production—
continued to trend lower in 2015. CGF exports were **down 20%**, hitting the lowest point of the past decade. **Ireland** was the top market, receiving **28%** of total U.S. CGF exports.

Annual U.S. Corn Gluten Meal Exports, 2006-2015

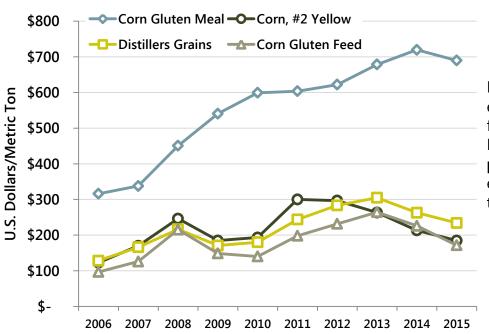
U.S. exports of **corn gluten meal (CGM)**—a co-product from wet mill ethanol production—**fell 14%** in 2015. **Egypt** was the top destination for U.S. CGM, receiving **24%** total U.S. exports.



CO-PRODUCT PRICES AND IMPACT ON CORN EXPORTS

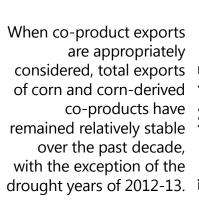


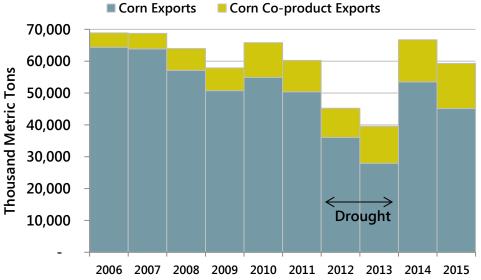
Co-product Export Prices vs. Corn Export Price



Prices for all co-product exports **receded** in 2015, following corn lower. Still DG maintained a **premium to corn** in export markets for the third year in a row.

Annual U.S. Corn + Co-product Exports, 2006-2015





ABOUT THE DATA IN THIS REPORT



U.S. Co-product Export and Imports Data

- The export and import data in this report include products classified under the following Harmonized Tariff Schedule (HTS) codes:
 - 2303300000: Brewing or distilling dregs and waste (Distillers Grains)
 - 2303100010: Residues of starch manufacture and similar residues: Corn gluten feed
 - 2303100020: Residues of starch manufacture and similar residues: Corn gluten meal

Sources

 All data in this report comes from the U.S. Census Bureau, U.S. Department of Commerce, U.S. Department of Agriculture, and U.S. International Trade Commission.

The Renewable Fuels Association publishes **monthly** summaries of export and import data for both ethanol and distillers grains on its award-winning <u>E-Blog</u>.

This report was prepared by Geoff Cooper, who may be contacted at gcooper@ethanolrfa.org or 636.594.2284.

Renewable Fuels Association 425 Third Street, SW Washington, D.C. 20024 202.289.3835

www.EthanolRFA.org

